

### The Fair at the PNE

August 20 – September 5, 2022 Pacific National Exhibition Vancouver, BC

Dear Exhibitor,

Levy Show Service Inc. is pleased to be appointed by Show Management as the Official General Service Contractor for **The Fair at the PNE**. We are excited to service you for this event. In the following pages, please find the necessary forms and vital information that will assist you with a successful exhibition experience.

We are offering a special discount rate on many of our services. To receive the discount rate, please submit your completed forms with full payment by **August 5, 2022.** 

Should you have any questions, please feel free to contact our Customer Service Department at 604 277 1726 or operations@levyshow.com. Our team is readily available to assist you with your needs.

We look forward to speaking with you and wish you have a smooth and successful exhibition at **The Fair at the PNE**.

Levy Show Service Inc.



The Fair at the PNE August 20 - September 5, 2022 Pacific National Exhibition Vancouver, BC

COMPANY				BOOTH NUMBER		All
ADDRESS	street	city	state/province	zip/postal code	country	All orders are regulated by LSS Payment Terms
PHONE	FAX	F	/O Number	E-MAIL		& Conditions as well as Material Handling /
AUTHORIZED C	ONTACT SIGNATURE		AUTHORIZED CON	TACT - PLEASE PRINT DA	ATE	Exhibit Transportation Terms & Conditions.
PAYMEI	NT INFORMA	TION				
	□VISA □MA	STERCARD	CHEQUE	EXPIRY DATE		ccvc
ACCOUNT NUMBER	2 PH LING ADDDESS					□ CORPORATI
	S BILLING ADDRESS		city	state/province	zip/po	stal code country
CARDHOLDER'S	S SIGNATURE		CARDHOLDER'S NAM	NE - PLEASE PRINT		
authorizational a	on to be on file with	LSS. For you y you or your	ur convenience, t show representa	his form will be used	d as your at rial handling TO	uire your credit card uthorization to charge any g and labour charges.  TAL FROM EACH ORDER FORM
Ext	hibitor Special Order	Form			\$	
Cai	rpet Special Order Fo	orm			\$	
Tab	ole and Seating Renta	al Order Form.			\$	
Acc	cessories Rental Ord	er Form			\$	
Pre	estige Furniture Renta	al Order Form.			\$	
Hai	rdwall System Renta	l Order Form			\$	
In-E	Booth Forklift Order F	orm			\$	
Lat	oour Order Form				\$	
Oth	ner LSS Services				\$	
					L	
					. Г	
		_		NADIAN FUND	· L	
	<b>r payment,</b> send or ed to your credit ca		yable to Levy Sh	ow Service Inc. for t	he entire a	mount or note the amount
	,		e my credit ca	rd in the amount	of \$	
(	Cheque no.	Da	ated	in the amount	of \$	

The Fair at the PNE August 20 - September 5, 2022 Pacific National Exhibition Vancouver, BC

## **EXHIBITOR SPECIAL RENTAL ORDER FORM & INVOICE**

READY BEFORE YOU	ARRIVEL NO LA	ABOUR COSTS! N	IO TRUCKIN	ic cos	TS!	
10° 8' 3' 1 - 2 -	r BOOTH CLUDES: high backwall high sidewall 1.2' x 6' skirted table folding chairs 'x 10' grey carpet  \$245.00 (discount) \$388.00 (standard)  Package A	TABLE SKIRT COLOUR		White har fabric bac 1 - Heade 1 - 2' x 6' 2 - fabric 2 - rear sh 10' x 10' c \$70	dwall or cockwall par er sign - 1 skirted ta chairs nelves	nels 0" x 78" uble et (discount ndard)
☐ Blue ☐ Red ☐ Burgundy ☐ Silver ☐ Hunter Green	White ☐ Black	☐ Blue ☐ Red ☐ Burg ☐ Hunter Green				
SPECIAL INSTRUCTIONS		OPTIONS	1	Diagonati	ACKAG	
		Description White 1/8" pegboard panel (hooks not supplied)	Qty.	Rate 84.00 each	Rate 110.00 each	Total
		Wall Shelf (0.25m deep x 1m long)		77.00 each	100.00 each	
		Armlight with 150 watt bulb (power source NOT included)	)	104.50 each	135.75 each	
		Header to read:				
		COST SUMMAR	Y			
		RATE ADJUSTMENT	(OFFICE USE	ONLY)		
		25% CANCELLATION FE	E (OFFICE USE	ONLY)		
<b>EXHIBITOR INFORMATION</b>		SUBTOTAL				
COMPANY		P.S.T. 7%				
		G.S.T. 5%				

## PLEASE REFER TO THE PAYMENT & CREDIT CARD CHARGE AUTHORIZATION FORM

**TOTAL** 

\*\*ORDERS WILL NOT BE PROCESSED WITHOUT PAYMENT\*\*

CONTACT

**BOOTH#** 

# **BOOTH CARPET SALE PRICE - \$184.00**

# **ON-SITE PRICE - \$239.00**

PLEASE ORDER BEFORE August 5, 2022 TO TAKE ADVANTAGE OF THIS SPECIAL.

Description		On - Site	Total		Discount	On - Site	<u></u>
Description	Rate	Rate	Iotai	Description	Rate	Rate	Total
Size - 10 ft. X 10 ft.	184.00	239.00		Size - 10 ft. X 10 ft.	233.00	303.00	
10 ft. X 20 ft.	368.00	478.00		10 ft. X 20 ft.	466.00	606.00	
Other sizes in 10' x 10' increments only. Calculate sq. ft. X price per sq. ft.				Other sizes in 10' x 10' increments only. Calculate sq. ft. X price per sq. ft.			
Size ft. x ft.				Size ft. x ft.			
= sq. ft.	1.84	2.39		= sq. ft.	2.33	3.03	
<b>EXHIBITOR INFORMAT</b>	ION			COST SUMMARY			
COMPANY				RATE ADJUSTMENT (OFFICE	E USE ONLY)		
CONTACT	В	DOTH#		25% CANCELLATION FEE (OFFIC	E USE ONLY)		
				SUBTOTAL			
				P.S.T. 7%			

# PLEASE REFER TO THE PAYMENT & CREDIT CARD CHARGE AUTHORIZATION FORM \*\*ORDERS WILL NOT BE PROCESSED WITHOUT PAYMENT\*\*

G.S.T. 5%
TOTAL

**STANDARD RATE** will be applied to all orders not received and paid in full by **August 5, 2022**. We reserve the right to adjust orders calculated incorrectly.

A 25% CANCELLATION FEE will be applied to all orders received then cancelled. If full service has been provided then 100% of original fee will be applied. GST#R103315057

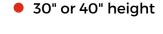


# **TABLES & CHAIRS**

#### **Tables**

All tables are available in the below options:

**Unskirted or Skirted** 



4', 6', or 8' lengths x 2' widths



4' x 2' skirted table



6' x 2' skirted table



8' x 2' skirted table

# **Skirt Colour Options**















Green

**Pedestal Tables** 

All pedestal tables are available in the below options:

- 30" diameter tops
- 17" / 30" / 40" high
- White or Black finished tops



## Chairs



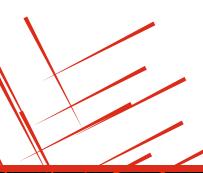
Fabric Sled Base Chair



Fabric Arm Chair



**Folding Chair** 







Padded Bar Stool



Fabric Highback Stool

\*DISCLAIMER\* Actual products and colors available may vary from the images shown. All products subject to availability

**Total** 



Fax: 604 277 1736 210 - 12011 Riverside Way Richmond, BC V6W 1K6 Telephone: 604 277 1726 E-mail: operations@levyshow.com

#### TABLE AND SEATING RENTAL ORDER FORM & INVOICE

TABLES			CHAIRS					
Description	Qty.	Discount Rate	Standard Rate	Total	Description	Qty.	Discount Rate	Standard Rate
TABLES 30" HEIGHT					FABRIC SLED BASE		66.00	86.00
4' x 2' Skirted		101.00	131.50		CHAIR - GREY			
6' x 2' Skirted		116.75	151.75		$\bigcirc$		87.50	114.00
8' x 2' Skirted		132.50	172.25		FABRIC ARMCHAIR - GREY		07.50	114.00
Fourth side of table skirted		44.50	58.00		1 1			
Unskirted table		77.00	100.00				38.50	50.00
☐ Blue ☐ Red ☐ Burgundy ☐ S ☐ Purple ☐ Hunter Green	ilver [	] White	☐ Black		FOLDING CHAIR		00.00	30.00
							400.00	400.00
TABLES 40" COUNTER HEIGHT					FABRIC STENO CHAIR		100.00	130.00
4' x 2' Skirted		156.25	203.00					
6' x 2' Skirted		171.00	222.25		PADDED BAR STOOL - BLACK		84.00	109.00
8' x 2' Skirted		189.00	245.75		I II STOOL BLACK			
Fourth side of table skirted		51.00	66.50		PADDED			
Unskirted table ☐ 8' ☐ 6' ☐ 4'		92.00	120.00		HIGH BACK STOOL		114.50	149.00
☐ Blue ☐ Red ☐ Silver ☐ Whit	e 🗆	Black [	Hunter G	Green	3			

ROUND PEDESTAL TABLES						
Description		Qty.	Discount Rate	Standard Rate	Total	
17" H x 30"D	White		94.00	122.00		
Coffee Table	Black		112.00	146.00		
27" H x 30"D	White		103.00	134.00		
Round Ped Table	Black		120.00	156.00		
40" H x 30"D	White		112.00	146.00		
Round Ped Table	Black		129.00	168.00		
ROUND STRETCH SPANDEX 30"H		33.00	43.00			
	Royal Blue ellow		33.00	43.00		

EXHIBITOR INFORMATION						
COMPANY						
CONTACT	BOOTH#					

COST SUMMARY			
RATE ADJUSTMENT	(OF	FICE USE ONLY)	
25% CANCELLATION FEE	(OF	FICE USE ONLY)	
SUBTOTAL			
P.S.T. 7%			
G.S.T. 5%			
TOTAL GST#R103315057			

#### PLEASE REFER TO THE PAYMENT & CREDIT CARD CHARGE AUTHORIZATION FORM \*\*ORDERS WILL NOT BE PROCESSED WITHOUT PAYMENT\*\*



# **ACCESSORIES RENTAL ORDER FORM & INVOICE**

ACCESSORIES Description	Qty.	Discount	Standard	Total
ALUMINUM FOLDING LITERATURE RACK (with clear plexi dividers) - double wide rack available please ask for rate		118.00	153.50	
☐ COAT TREE☐ CHROME BAGHOLDER		78.00	101.50	
GARMENT ROLLING RACK		86.00	112.00	
WASTE BASKET		30.00	39.00	
RETRACTABLE STANCHION (max belt length 6ft)  Black Blue Red		63.00 (each)	82.00 (each)	
ALUMINUM EASEL Fits sign sizes: 22" x 28" 24" x 36" 28" x 44"		86.00	112.00	
40"H CHARGING STATION (based on available inventory) **custom graphics available at an additional cost**		876.00	1,139.00	
LARGE GLASS BOWL		50.00	65.00	

DISPLAY	EQUIPMENT				
Description		Qty.	Discount Rate	Standard Rate	Total
	CHROME SIGN HOLDER 22" x 28"		92.00	120.00	
P	FABRIC POSTER BOARD 4' x 8' grey fabric covered both sides		236.00	307.00	
	TALL CABINET SHOW CASE 3 shelves with lockable door 12" X 39" X 77"  Lights \$78.00		643.50	837.00	

Descript	tion	Qty.	Discount Rate	Standard Rate	Total
	COUNTER Sliding doors & storage shelf 20" x 40" x 40" tall		White 291.50	White 379.00	
	Lock (\$21.00 each)  Graphic panel upgrade (\$280.00)		Black 398.00	Black 517.50	
	JEWELRY CASE One shelf 20" x 40" x 40" tall Lock (\$21.00 each) Lights (\$21.00 each)		378.50	492.00	
	SHOW CASE Two shelves 20" x 40" x 40" tall Lock (\$21.00 each) Lights (\$21.00 each)		395.50	514.00	

		25% CANCELLATION FE
<b>EXHIBITOR INFORMATION</b>		SUBTOTAL
COMPANY		P.S.T. 7%
	BOOTH#	G.S.T. 5%
CONTACT	B001H#	TOTAL GST#R10331

COCI COMMINATO	
RATE ADJUSTMENT (OFF	FICE USE ONLY)
25% CANCELLATION FEE (OFF	FICE USE ONLY)
SUBTOTAL	
P.S.T. 7%	
G.S.T. 5%	
TOTAL GST#R103315057	

PLEASE REFER TO THE PAYMENT & CREDIT CARD CHARGE AUTHORIZATION FORM
\*\*ORDERS WILL NOT BE PROCESSED WITHOUT PAYMENT\*\*

COST SUMMARY



# **CUSTOM EXHIBITS**

# A more sophisticated technique to exhibit marketing messages creatively and effectively!

With decades of service, Levy continues to provide viable and reliable alternatives to maximize clients' overall booth space. Our sales team and design specialists work closely with each and every client to create a unique exhibit designed to meet a wide variety of today's marketing strategies. Whether the image and budget are conservative or extravagant Levy exceeds to offer the most suitable and perfect





Collaboratively designed to meet your specific requirements, budget, and bring your vision to reality.

Each Levy Custom Designed Exhibit will be built to exact specifications and will be:

- Unique
- Impressive
- Creative

- Attractive
- Memorable
- Inviting

- Versatile
- Functional
- Efficient

Let us help you create a one of a kind booth space.

> Call our experienced professionals for an innovative, customized. and no obligation approach.



The Fair at the PNE August 20 - September 5, 2022 **Pacific National Exhibition** Vancouver, BC

## HARDWALL SYSTEM RENTAL ORDER FORM & INVOICE

### MODEL 110



\*\*image is based on 10 ' x 10' booth size\*\*

#### Model 110 includes:

- Aluminum structure
- White hardwall panels
- Straight header sign with company name in block lettering
- Carpet
- Installation and dismantle

Discount Rate: \$1,895.50

Standard Rate: \$2,464.25

□ 8' x 10' 10' x 10'

## **MODEL 120**



\*\*image is based on 10 ' x 10' booth size\*\*

#### Model 120 includes:

- Aluminum structure
- White hardwall panels
- Corner booth with curved counter
- Curved header sign
- Carpet
- Installation and dismantle

Discount Rate:

\$2,254.00

Standard Rate: \$2,930.25

□ 8' x 10' □ 10' x 10'

#### **MODEL 210**

#### Model 210 includes:

- Aluminum structure
- White hardwall panels
- Straight backwall with 1 curved header
- Carpet
- Installation and dismantle

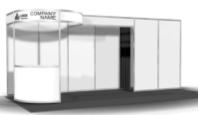
Discount Rate: \$2,799.50

Standard Rate: \$3,639.50

	8' x 2	20'	□ 1	<b>0</b> '	x	20'
ш	0 /	20		U	Λ	~0

\*\*image is based on 10 ' x 20' booth size\*\*

#### **MODEL 220**



\*\*image is based on 10 ' x 20' booth size \*\*

□ Red

□ 8' x 20'

□ Blue

#### Model 220 includes:

- Aluminum structure
- White hardwall panels
- Corner booth with curved counter, 1 header sign & storage locker (not lockable)
- Carpet
- Installation and dismantle

☐ Black

Discount Rate: \$3,890.00

Standard Rate: \$5,057.00

□ Grev

# **HARDWALL UPGRADES & ACCESSORIES**

Description	Qty.	Discount Rate	Standard Rate	Total
LOGO upgrade		Call fo		
Wall shelf, .25m deep x 1m long		77.00	100.00	
Angled shelf, .25m deep x 1m long		100.00	130.00	
15 watt grey LED arm light, (power NOT included)		104.50	135.75	
2m white curve counter WITH inside shelf (NO doors)		574.25	746.50	
White PVC slat wall, 2.5m high x 1m wide, per lin.m		205.25/m	266.75/m	

\*\*CUSTOM BOOTHS AVAILABLE. Call 604 277 1726 for a quote\*\*

#### **EXHIBITOR INFORMATION**

COMPANY

BOOTH# CONTACT

☐ 10' x 20'

☐ Tux	edo □ Bluejay
HEA	DER DETAILS
HEADE	R TO READ (up to 20 characters, black lettering on white)
Header One	
Header Two	

☐ Hunter Green

\*\*LOGO upgrade available at additional cost. Please contact Exhibitor Services for a quote.\*\*

COST SUMMARY			
RATE ADJUSTMENT	(OF	FICE USE ONLY)	
25% CANCELLATION FEE	(OF	FFICE USE ONLY)	
SUBTOTAL			
P.S.T. 7%			
G.S.T. 5%			
TOTAL			

PLEASE REFER TO THE PAYMENT & CREDIT CARD CHARGE AUTHORIZATION FORM \*\*ORDERS WILL NOT BE PROCESSED WITHOUT PAYMENT\*\*

**STANDARD RATE** will be applied to all orders not received and paid in full by August 5, 2022. We reserve the right to adjust orders calculated incorrectly.

A 25% CANCELLATION FEE will be applied to all orders received then cancelled. If full service has been provided then 100% of original fee will be applied. GST#R103315057 HARDWALL-RENTAL 2022.cdr

The Fair at the PNE August 20 - September 5, 2022 Pacific National Exhibition Vancouver, BC

## IN-BOOTH FORKLIFT ORDER FORM & INVOICE

#### **TERMS & CONDITIONS**

The exhibitor, his agent or representative must supply sufficient manpower including competent and authorized supervisors to manage and control the exhibit installation activity.

The exhibitor, upon signing this order form, covenants and agrees to indemnify and hold harmless Levy Show Service Inc., from and against all claims, demands, charges, losses or damage arising or alleged to arise directly or indirectly or incidentally by person of any act omission or operations of the exhibitor, his agent or representative, their officers, employees, agents or anyone for whom the exhibitor, his agent or representative are legally responsible.

Levy Show Service Inc., is to be cross insured on the insurance for the exhibitor's, his agent's or representative's operations conducted at this event.

	ates include	forklift and dı	river)						
DESCRIPTION							DISCOUNT RATE	STANDARD RATE	
REGULAR TIME		8:00 AM - 4:	00 PM Mon	day to Frida	У		223.30 per hour	290.30 per hour	
			:00 PM Monday to Friday :00 PM Saturday				276.65 per hour	360.00 per hour	
			ırs including Sundays y Holidays				338.80 per hour	440.40 per hour	
ESTIMATED I	INSTALL	ATION R	EQUIRE	EMENTS	<u> </u>				
DESCRIPTION			Discount Rate	Standard Rate		TOTAL			
REGULAR TIME	Forklifts	Hours	223.30 per hour	290.30 per hour	\$	Total	There is a minimum charge of one (1) hour per forklift. Additional time thereafter is charged in one-half (½) hour increments.		
OVER TIME	Forklifts	Hours	276.65 per hour	360.00 per hour	\$	Total	Date Required		
OOUBLE TIME	Forklifts	Hours	338.80 per hour	440.40 per hour	\$	Total	·		
ESTIMATED	DISMAN	TLE REQ	UIREM	ENTS					
REGULAR TIME	Forklifts	Hours	223.30 per hour	290.30 per hour	\$	Total	There is a minimum char forklift. Additional time t	ge of one (1) hour per hereafter is charged in	
OVER TIME	Forklifts	Hours	276.65 per hour	360.00 per hour	\$	Total	one-half (½) hour increments.  Date Required		
JALK IIIVIL  _		Hours	338.80 per hour	440.40 per hour	\$	Total			
DOUBLE TIME	Forklifts	110013	per nour						
			per rioui						
DOUBLE TIME	TRUCTI	ONS Forklift doe	es not co	ver any		COST SU			

#### **EXHIBITOR INFORMATION** COMPANY BOOTH# CONTACT

COST SUMMARY		
RATE ADJUSTMENT (OF	FICE USE ONLY)	
25% CANCELLATION FEE (OF	FICE USE ONLY)	
SUBTOTAL		
P.S.T. 7%		
G.S.T. 5%		
TOTAL GST#R103315057		

# PLEASE REFER TO THE PAYMENT & CREDIT CARD CHARGE AUTHORIZATION FORM

\*\*ORDERS WILL NOT BE PROCESSED WITHOUT PAYMENT\*\*



The Fair at the PNE August 20 - September 5, 2022 Pacific National Exhibition Vancouver, BC

LABOUI	R ORDE	R FOR	M & IN	V	DICE			
LEVY SHOW SE	RVICE INC. S	UPERVISE	D LABOR			SUPERVISED L	.ABOR	
□ MOVE IN □ MOVE OUT  LEVY SHOW SERVICE INC. WILL SUPERVISE labour to unpack and install display before exhibitor arrival at show site and/or dismantle and pack display after show closing.					■ MOVE IN ■ MOVE OUT  EXHIBITOR WILL SUPERVISE the labourers provided by Levy Show Service Inc. for the installation and/or dismantle of the exhibit.  Supervisor's Name:  Contact Information:			
A <b>25% (\$35.00 min</b> labour rates below fo	imum) Surcharge or this professional s	e will be added supervision.	I to the			ntatively scheduled as te that you will need to e Desk on-site to advis	per your indicated o check in with our se that you are read	start time Levy y for your
LABOUR RA	TES							
REGULAR TIME	8:	:00 AM - 4:00	PM Monday to Frid	lay		1	12.00 per Hour	
OVER TIME		:00 PM - 6:00 :00 AM - 4:00	PM Monday to Fric PM Saturday	day		151.00 per Hour		
DOUBLE TIME	A	All other hours including Sundays and Statutory Holidays				194.00 per Hour		
ESTIMATED	INSTALLAT	ION REQ	UIREMENTS	<u> </u>				
REGULAR TIME	Labourers	Hours	112.00 per Hour	\$_	Total	A minimum charg	e for labour is or	ne (1) hour per
OVER TIME	Labourers	Hours	151.00 per Hour	\$_	Total	(½) hour increment	nts.	
DOUBLE TIME	Labourers	Hours	194.00 per Hour	\$_	Total			
**A 25% (\$35.00 min.) s	surcharge will be add	ded to labor rat	es for Levy Supervis	sion	**			
<b>ESTIMATED</b>	DISMANTLE	REQUIF	REMENTS					
REGULAR TIME	Labourers	Hours	112.00 per Hour	\$_	Total	A minimum charg	e for labour is or thereafter is cha	ne (1) hour per
OVER TIME	Labourers	Hours	151.00 per Hour	\$_	Total	(½) hour increment Date Required	nts.	
DOUBLE TIME	Labourers	Hours	194.00 per Hour	\$_	Total	Start Time		
**A 25% (\$35.00 min.) s	surcharge will be add	ded to labor rat	es for Levy Supervi	sion	**	•		
INBOUND FF	REIGHT INFO	ORMATIO	N		SPECIAL	SET UP INS	TRUCTIONS	3
Carrier	Date	Shipped			Please include set up plans, photos and install instructions for booth labour ordered.  Are set up plans attached?   Yes   No  If no, please provide an email address for Levy to contact you regarding booth set up and special requirements:			
Number of Pieces	Weigh	nt						
Pro Number	Arriva	l Date (Target)						
☐ Loose Display	☐ Cra	ated Display			COST SI	UMMARY		
QUANTITY OF L	ADDERS REO	IIIRED (Or	ntional)		RATE ADJUS		FICE USE ONLY)	
			Alonai <u>j</u>		CANCELLATI		FICE USE ONLY)	
# (ii	ndicate numbe	er)			TOTAL ESTIN	MATED LABOUR		
						N 25% (\$35.00 min.)		
EXHIBITOR INFORMATION					SUBTOTAL			
COMPANY					P.S.T. 7%			

PLEASE REFER TO THE PAYMENT & CREDIT CARD CHARGE AUTHORIZATION FORM \*\*ORDERS WILL NOT BE PROCESSED WITHOUT PAYMENT\*\*

G.S.T. 5%

TOTAL GST #R103315057

TERMS & CONDITIONS Gratuities in any form, including cash, gifts or labour hours for work not actually performed are prohibited. We reserve the right to adjust orders calculated incorrectly.

CONTACT

BOOTH#

**CANCELLATION FEE** A one (1) hour "per person, per hour" charge will be applied for all cancelled labour orders.

# PAYMENT & LABOUR

The terms and conditions set forth below become part of the contractual agreement between Levy Show Service Inc and you, the EXHIBITOR. Acceptance of said terms and conditions will be construed when any of the following conditions are met:

- ~ WHEN THE METHOD OF PAYMENT FORM IS SIGNED; OR
- ~ WHEN AN ORDER FOR LABOUR, SERVICES, AND/OR RENTAL EQUIPMENT IS PLACED BY AN EXHIBITOR WITH LEVY SHOW SERVICE INC.; OR
- ~ WHEN WORK IS PERFORMED ON BEHALF OF EXHIBITOR BY LABOUR SECURED THROUGH LEVY SHOW SERVICE INC.

#### DEFINITIONS

"Levy Show Service Inc" ("LSS"), and any sub-contractors affiliated within the show. The term EXHIBITOR shall be construed within the meaning of this contract as the EXHIBITOR and/or its employees, agents, representatives, and/or any Exhibitor Appointed Contractor (E.A.C.).

#### **PAYMENT TERMS**

Full payment, including any applicable tax, is due in advance or at show site. All payments must be in CDN. or U.S. Funds and all cheques must be drawn on a Canadian or U.S. Bank. Orders received without advance payment or after the deadline date will incur additional [After Deadline] charges as indicated on each order form. All materials and equipment are on a rental basis for the duration of the show or event and remain the property of LSS except where specifically identified as a sale. All LSS rentals include delivery, installation and removal from EXHIBITOR's booth, unless stated otherwise. In case of cancellation, a one-hour "per person, per hour" charge will be applied to all labour, forklift and sign hanging orders that are not canceled in writing at least seven (7) days prior to the scheduled start time. If services have already been provided at the time of cancellation 100% of original fee will be applied. It is the EXHIBITOR'S responsibility to advise LSS Exhibitor Services personnel of any problem with any order, and to check invoices for accuracy prior to the close of the exhibit. If EXHIBITOR is exempt from payment of sales tax, LSS requires a British Columbia or Federal tax exemption number. For EXHIBITORS, LSS requires 100% prepayment of advance orders, and any orders or services placed at show site must be paid at the show. For all others, should there be any pre-approved unpaid balance after the close of the show, terms will be net, due and payable in CANADA, upon receipt of invoice. In the event of any dispute between EXHIBITOR and LSS relative to any loss, damage, or claim, such EXHIBITOR shall not be entitled to and shall not withhold payment, or any partial payment, or any partial payment, due to LSS relative to any services, as an offset against the amount of any alleged loss or damage. Any claim against LSS shall be considered a separate transaction, and shall be resolved on its own merits. LSS reserves the right to charge EXHIBITOR for the difference between the EXHIBITOR's estimate of charges and the actual charges incurred by the EXHIBITOR, or for any charges that LSS may be obligated to pay on behalf of the EXHIBITOR, including without limitation, any shipping charges.

#### LABOUR PROVIDED UNDER THE SUPERVISION OF LSS

#### **RESPONSIBILITIES**

LSS shall be responsible for the performance of labour provided under this option. LSS cannot assume responsibility for any acts of, or loss to, persons, parties and/or other contracting firms not under LSS's direct supervision and control. In no event shall LSS be liable for loss or damage caused by delay in labour beginning work when EXHIBITOR requests labour to begin later than the start of the working day. LSS shall not be responsible for loss, delay or damage due to strike, lockouts, and/or work stoppages, or other causes beyond LSS's reasonable control.

#### **INDEMNIFICATON**

LSS agrees to indemnify, hold harmless, and defend EXHIBITOR from and against any and all demands, claims, causes of action, fines, penalties, damages, liabilities, judgments, and expenses (including but not limited to reasonable attorneys' fees and investigation costs) for bodily injury, including any injury to LSS employees, or property damage arising out of work performed by labour provided by and supervised by LSS, except when EXHIBITOR exercises direction and/or control over the work being performed.

#### LABOUR PROVIDED UNDER THE SUPERVISION OF EXHIBITOR

#### **RESPONSIBILITIES**

EXHIBITOR shall be responsible for the performance of labour provided under this section. It is responsibility of EXHIBITOR to supervise labour secured through LSS in a reasonable manner as to prevent bodily injury and/or property damage and also to direct them to work in a manner that is in compliance with LSS Safe Work Rules and/or Federal, Province and Local ordinances, rules and/or regulations, including but not limited to Show or Facility Management Rules and/or Regulations. It is the responsibility of the EXHIBITOR to check in with the Service Desk to pick up labour, and to return to the Service Desk to release labour when the work is completed.

#### INDEMNIFICATION

EXHIBITOR agrees to indemnify, hold harmless, and defend LSS from and against any and all demands, claims, causes of action, fines, penalties, damages, liabilities, judgements, and expenses (including but not limited to reasonable attorneys' fees and investigation costs) for bodily injury, including any injury to LSS employees, and/or property damage arising out of work performed by labor provided by LSS but supervised by EXHIBITOR. Further, EXHIBITOR's indemnification of LSS includes any and all violations of Federal, Province or Local ordinances, "Show Regulations and/or Rules" as published and/or set forth by Facility or Show Management, and/or directing labour provided by LSS to work in a manner that violates any of the above rules, regulations, and/or ordinances.

#### **IMPORTANT**

PLEASE REFER TO LSS'S MATERIAL HANDLING TERMS AND CONDITIONS FORM AS THEY RELATE TO MATERIAL HANDLING SERVICES. CONTRACTUAL TERMS DEPEND ON THE NATURE OF SERVICES SECURED BY EXHIBITOR THROUGH LSS. TERMS & CONDITIONS MAY VARY FOR EACH TYPE OF SERVICE ORDERED THROUGH LSS.

