PACIFIC NATIONAL EXHIBITION BOARD OF DIRECTORS MEETING WEDNESDAY OCTOBER 26, 2016 10:00am - Hastings Room

Business Portion

MINUTES

Chair Louie called the meeting to order at 10:04am

Present: Mr. Raymond Louie, Chair

Mr. Malcolm Bromley, Vice Chair Ms. Patrice Impey, Treasurer Mr. Richard Saunders, Director

Mr. Paul Sihota, Director

Mr. Michael McDaniel, President & CEO Ms. Shelley Frost, Vice President, Marketing Mr. Jeff Strickland, Vice President, Operations

Mr. Peter Male, Vice President, Sales

Ms. Stacy Shields, Vice President, Human Resources

Ms. Anna Bidelska, Director, Finance

Ms. Salome Valente, Executive Assistant / Corporate Secretary

Regrets: Mr. Ty Speer, Director

Ms. Jackie Hogue, Director

There being a quorum present and due notice having been given, the meeting was declared to be constituted for the transaction of business.

1. ADOPTION OF AGENDA

MOVED by Ms. Patrice Impe SECONDED by Mr. Malcolm Bromley

Resolved that the agenda for the Business Portion of the Board of Directors meeting for Wednesday October 26, 2016 is adopted.

CARRIED UNANIMOUSLY

2. ADOPTION OF MINUTES

MOVED by Mr. Richard Saunders SECONDED by Mr. Malcolm Bromley

Resolved that the minutes for the Business Portion of the Board of Directors meeting for Wednesday July 6, 2016 are adopted.

CARRIED UNANIMOUSLY

3. FINANCIALS

3.1 <u>2016 YTD Financial Statements – September 30, 2016</u>

The financial statements were provided in the Board of Directors for review. Ms. Anna Bidelska provided a brief overview of the financial statements, highlighting key areas.

4. STAFF REPORTS TO THE BOARD OF DIRECTORS

4.1 Playland Recap

A Playland yearend summary was provided in the Board of Directors packages for review. Mr. Jeff Strickland presented the report.

4.2 Fright Nights (Creative and Attendance)

Ms. Shelley Frost presented the 2016 Fright Nights creative campaign including Print, Television and Radio along with the attendance figures.

4.6 <u>Upcoming Events</u>

A list of upcoming events was provided in the Board of Directors packages for review. Mr. Peter Male reviewed the list and highlighted some of the upcoming events.

5. NEXT BOARD MEETINGS

It was agreed that the next Board of Directors meetings would be December 2, 2016, December 8, 2016 and February 20, 2017 in the PNE Hastings Room.

6. NEW BUSINESS

None

7. ADJOURNMENT OF PUBLIC PORTION OF MEETING

MOVED by Mr. Richard Saunders SECONDED by Mr. Malcolm Bromley

Resolved that the Public Portion of the Board of Directors meeting be adjourned at 11:56am

CARRIED UNANIMOUSLY